

THE REMAX BUYER QUESTIONNAIRE FORM

On-line date _____ DISC _____ Realtor _____
SOAR date _____ Date _____
Source _____

Name _____ Childrens' Names & Ages _____
Address _____

Phone (Home) _____ (His Work) _____ (Her Work) _____
(Pager) _____ (E-mail) _____ (Fax) _____

How did you find out about this home? Did you drive by or seen it advertised? _____
Great! (If advertised) What vehicle? _____ (If drove by) Did you get a brochure? _____
What brings you to this area? _____
Tell me a little bit about your dream home?... _____

Price Range _____ Desired Cities _____ Schools _____
Bedrooms _____ # Baths _____ Basement _____ Garage _____ Fireplace _____

Will you be paying cash or will you be financing the home? _____
Have you been preapproved by a lender? _____ Who did you speak with? _____
Do you know at what interest rate? _____ When were you prequalified? _____

Are you working with a REALTOR®? _____ How long? _____ If so, have you signed an agreement? _____
Do you currently (circle one) Own or Rent
If own, is your home currently on the market? _____
If rent, when does your lease expire? _____
If their home is not yet on the market, an MVA is set for _____

How long have you been looking? _____
Have you found anything you liked? _____
What stopped you from buying it? _____
How soon would you like to move? _____

(Name), just so I have a better idea of how to help and follow up with you, on a scale of 1 to 10 – 1 meaning you're in no particular hurry an 10 meaning you want to buy a home this week – how would you rate yourself?

1 2 3 4 5 6 7 8 9 10

What would it take to move you to a 10? _____

Mortgage Information

Appointment set for _____ Mortgage qualified for _____
Mortgage Company _____ Sales price _____
Loan Officer _____ Type of loan _____
Phone _____ Rate & Terms _____